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The "Pine Tree" News

VOLUME 1

(For current Prices see inside pages)

NUMBER 30

DISPLAY YOUR NOD-O-GEN

Sells Itself When Kept In Plain View

Nod-O-Gen is one of those profitable side lines which is apt to be forgotten by both you and your customers if it is not kept prominently displayed where everyone will see it.

Keep a display carton set up in the most prominent place you can find on your counters. Keep it dusted off. Check over the bottles frequently, and see that a full assortment is offered. It sells itself if properly displayed.

Not Injured By Ordinary Light

Many dealers have not displayed Nod-O-Gen because they feared light would kill the bacteria. The Nod-O-Gen bacteria are injured only by direct sunlight. Ordinary light does not affect them in the least. Open up the carton and put it out in plain view. It will remind your customer to inoculate and remind you to **get that extra profit** on every bushel of clover, alfalfa, soybeans or other legume seed.

You can't sell it if you don't have it. Check up your stock today and order fill-ins for rush shipment. Damaged bottles replaced free of charge.

WHY GROW SOY BEANS?

Wisconsin knows sixteen excellent reasons for growing soy beans and tells them in a bulletin recently issued by the university experiment station. The success of the soy bean seems to depend upon selecting the proper variety to suit the soil conditions as well as climate and altitude. Different types of soy beans are grown for various purposes, some being superior for hay, while others are better for seed, silage, or hogging off. The farmer desiring seed is dependent either upon the advice of high class seedhouses who have experimented themselves with this popular legume or upon their state experiment station.

Having selected the type which seems best fitted to their purpose, the essential is to secure pure seed of the highest grade and for this the high class seedhouses of the country and reputable dealers must be depended upon.

The experiment station declares that inoculation is necessary when soy beans are planted for the first time on any particular piece of ground. The nodule bacteria of the soy bean, the experiment station authorities say, are different from those found on any other legume. As the soy bean is a newcomer in most northern states the bacteria which form the nodules are not present in soils in active form so that the need for inoculation is greater than exists in any other legume.

Nod-O-Gen pure culture inoculation for Soy Beans is easy to use and insures best results. Full directions are given on every bottle.

The sixteen reasons advanced by the University of Wisconsin to the farmers of the state, which apply in other states

as well, follow:

They are adapted to nearly all soils and regions of the state but grow best on fertile, sweet soils.

This crop is especially valuable on soils too poor or too low in lime to grow other legumes.

They fit into regular systems of rotation.

They require no special machinery; ordinary farm implements can be used.

The work on soy beans comes at a time when other crops do not need immediate attention.

They are an annual crop so there is no loss from winter-killing.

This crop is not subject to any bad diseases or insect pests.

Soy beans are more frost resistant than corn.

They stand hot weather especially well.

They yield large amounts of high protein forage, rich in feeding value.

They furnish good, cheap, home-grown concentrates to balance rations.

They leave the soil in excellent condition for the following crop of small grain.

There is an increased yield of other crops following soy beans due to the fertility left in the soil.

They are an emergency crop when clover fails, or other crops are washed out, destroyed by hail, or eaten by cut-worms.

Soy beans are used for so many purposes that they can be diverted from one use to another if necessary.

There is a good cash market for surplus soy bean seed or hay.

IMPROVING THE CLOVER STAND

It appears that in some sections of the northern states a good deal of clover has been winter-killed. Many stands are very thin owing to the fact that there has been a great deal of heaving of the soil. It is not always advisable to plow up these relatively poor stands of clover for every acre of legume is needed. If there is any way to improve the stand an effort should be made in that direction.

Where the soil is not deficient in lime these thinned-out clover stands can sometimes be greatly improved by supplementing the stand with sweet clover. Drilling in a bushel and a half of oats with 12 to 15 pounds of biennial white sweet clover in many cases will insure a good legume crop in the fall and a fairly good hay crop earlier in the season by cutting the oats for hay. The stand of red clover left together with the oats will give a yield of a ton or more of good forage per acre. Late in the fall the sweet clover will come on and produce another ton to the acre. This, however, cannot be done on sour soil.

If land of this sort, however, can be limed this spring a good stand of sweet clover should be obtained and an extra ton of hay per acre this fall will more than pay the cost of liming. There is prejudice against sweet clover as a hay crop, but bear in mind that the first year after seeding the quality of sweet clover hay is as good as that of alfalfa. It is the second year after seeding that it grows so fast and so coarse that it becomes rather undesirable to handle as a hay crop. The first year its stems are fine and leafy and the crop may be cut close to the ground without injuring the stand for the year following. If the clover is not wanted for pasture the following year, it can be plowed under the first week in May and will then greatly improve the land for corn.

Are You Ready With Sudan?

Now is the time to check up your stocks of Sudan Grass and Millets. Don't lose business by being "out" when the demand comes.

April 22, 1926

With improved weather, farming operations getting into full swing. Good demand for all Clovers.

PRICE LIST

Today's Values at Chicago, Subject to Market Change

TERMS NET CASH—CARTAGE FREE—BAGS NOT RETURNABLE
Seeds Invoiced per 100 lbs. Bushel Prices for Guidance Only

Orders reading for 10 bushels or less of PINE TREE Brand Clovers or Timothy will be filled in even weight, branded and sealed Bushel Bags On larger orders, please specify "bushel bags" or regular "grain bags."

We give no warranty, express or implied, as to description, quality, productiveness or any other matter of any seeds we send out and we will not be in any way responsible for crop. If the purchaser does not accept the goods on these terms, he must notify us at once and we will give disposition.
THE ALBERT DICKINSON CO.

TIMOTHY

	Per Bu.	Per 100 lbs.
Archer	\$2.99	\$6.65
Bison	3.11	6.90
Colonial	3.20	7.10
Square Deal	3.29	7.30
PINE TREE	3.49	7.75

TIMOTHY & ALSIKE MIXED

Containing about 15% Alsike	3.83	8.50
Containing about 20% Alsike	4.28	9.50

CLOVERS

WHITE SWEET CLOVER

	Per Bu.	Per 100 lbs.
Ace	\$5.85	\$9.75
PINE TREE	6.15	10.25

GRUNDY COUNTY

PINE TREE	6.90	11.50
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YELLOW SWEET CLOVER

PINE TREE	7.35	12.25
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Our Sweet Clover is scarified to quicken and improve germination.

WHITE CLOVER

Prime	18.00	30.00
Strictly Prime	21.00	35.00
Choice	24.00	40.00

CRIMSON CLOVER	4.50	7.50
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LESPEDEZA	22.50	
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CLOVERS

RED CLOVER

MEDIUM NATIVE GROWN

	Per Bu.	Per 100 lbs.
Queen	\$18.90	\$31.50
Ace	19.80	33.00
PINE TREE	20.70	34.50

MAMMOTH NATIVE GROWN

\$1.00 per 100 lbs. above Native Medium

MEDIUM IMPORTED

Queen	13.50	22.50
Ace	14.10	23.50
PINE TREE	14.70	24.50

ALSIKE CLOVER

Queen	16.05	26.75
Ace	16.65	27.75
PINE TREE	17.25	28.75

GRIMM ALFALFA

	Per Bu.	Per 100 lbs.
PINE TREE, Canadian Grown	\$21.00	\$35.00

PINE TREE Idaho Grown, Intermountain	21.60	36.00
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PINE TREE Dakota Grown, Above three Growers' Affidavit	27.80	38.00
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PINE TREE Idaho Grown, Field Inspected, Certified and Sealed by State Authorities	23.40	37.00
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BLACKFOOT	24.60	41.00
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ALFALFA

COMMON ALFALFA

KANSAS GROWN

	Per Bu.	Per 100 lbs.
Ace	\$11.70	\$19.50
PINE TREE	12.30	20.50

HARDY NORTHWESTERN

Ace	11.70	19.50
PINE TREE	12.30	20.50

IDAHO GROWN

Ace	12.30	20.50
PINE TREE	12.90	21.50

DAKOTA GROWN

Ace	13.50	22.50
PINE TREE	14.10	23.50

MONTANA CERTIFIED

PINE TREE	14.40	24.00
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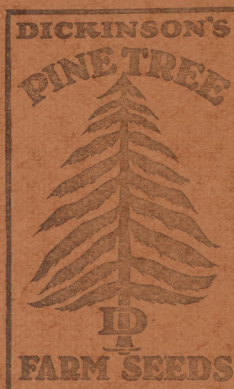
Certified and Sealed under State Supervision

CANADIAN VARIEGATED

Ace	13.80	23.00
PINE TREE	14.40	24.00

COSSACK ALFALFA

PINE TREE	24.60	41.00
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Special Prices--"Pine Tree" Seeds in Bushel Bags

SEALED—EVEN NET WEIGHTS WHEN PACKED—BAGS FREE

	Per Bu.	Per 100 lbs.		Per Bu.	Per 100 lbs.
TIMOTHY	\$ 3.76	\$ 8.35	KANSAS ALFALFA	\$12.60	\$21.00
MEDIUM RED CLOVER, Native ..	21.00	35.00	NORTHWESTERN ALFALFA	12.60	21.00
MEDIUM RED CLOVER, Imported ..	15.00	25.00	IDAHO ALFALFA	13.20	22.00
MAMMOTH CLOVER	21.60	36.00	DAKOTA ALFALFA	14.40	24.00
ALSIKE CLOVER	17.55	29.25	MONTANA ALFALFA	14.70	24.50
WHITE SWEET CLOVER	6.45	10.75	GRIMM ALFALFA, Canadian	21.30	35.50
GRUNDY COUNTY CLOVER	7.20	12.00	GRIMM ALFALFA, Idaho	23.70	39.50
YELLOW SWEET CLOVER	7.65	12.75	GRIMM ALFALFA, Intermountain ..	21.90	36.50
CANADIAN VAR. ALFALFA	14.70	24.50			
COSSACK ALFALFA	24.90	41.50			

BE SURE TO SPECIFY "IN BUSHEL BAGS" ON YOUR ORDER

We do not handle Italian Clover or Italian Alfalfa

GRASS SEEDS—LAWN GRASS

RED TOP

(Carload prices on application).

SOLID OR FANCY SEED		Per Bu.	Per 100 lbs.
Fair by sample			
Good by sample			
Ace (No. 1 Fancy)	\$4.34		\$31.00
PINE TREE (Extra)	4.48		32.00
Globe (Superfine)	4.90		35.00
UNHULLED SEED			
Good			16.00
Choice to Extra Choice			18.00

KENTUCKY BLUE

(14 lbs. per bu.)

FANCY SEED		Per Bu.	Per 100 lbs.
Standard 19 lb.	\$5.04		\$36.00
Standard 21 lb.	5.32		38.00
Ace (Refined)	5.32		38.00
PINE TREE (Refined)	5.60		40.00
Globe (Superfine)	5.88		42.00
CANADA BLUE-PINETREE	4.90		35.00

ORCHARD GRASS

(14 lbs. per bu.)

		Per Bu.	Per 100 lbs.
Ace (Choice)			
PINE TREE (Selected)			
Globe (Extra Heavy)			

RYE GRASSES

(24 lbs. per bu.)

		Per Bu.	Per 100 lbs.
Pacey's	\$3.00		\$12.50
Perennial PINE TREE	2.52		10.50
Italian PINE TREE	2.46		10.25
United States Crown	2.28		9.50

IMPORTED AND FANCY GRASSES

FOR GOLF COURSES AND OTHER PURPOSES

		Per 100 lbs.
New Zealand Chewings Fescue	\$ 45.00	
Red or Creeping Fescue		
South German mixed Bent	115.00	
Colonial Bent		
Sheep's Fescue	23.00	
Hard Fescue	23.00	
Crested Dogtail	50.00	
Tall Meadow Oat		
Bermuda Grass	45.00	
Wood Meadow Grass		
Rough Stalked Meadow (Poa Trivialis)	45.00	
Annual Sweet Vernal		
Yarrow	Ask for Price	
Meadow Fescue	17.00	

SUNFLOWER

		Per 100 lbs.
PINE TREE, Domestic	\$4.25	
Globe, Large weevil free	7.00 7.25	

DWARF ESSEX RAPE

PINE TREE, Imported	\$7.25
PINE TREE Imp. Hol and Grown	7.50

MILLET

		Per 100 lbs.
Common	3.75	
German	3.25	
Tenn. German	3.75	
Siberian	3.75	
Japanese	5.50	
Hungarian	3.75	

LAWN GRASS MIXTURES

		Per 100 lbs.
GLOBE BRAND. Extra heavy superfine.		
In cartons and 5 lb. bags	\$37.50	
In bulk	36.00	
DICKINSON HOME GREEN. Our special blend of selected imported and native grasses.		
In cartons and 5 lb. bags	29.50	
In bulk	28.00	
ACE BRAND. A blend of quick growing native grasses. (Contains White Clover.) In bulk.	19.50	
EVERGREEN. Good standard quality satisfactory for general purposes. (Contains White Clover.)		
In cartons and 5 lb. bags	27.50	
In bulk	26.00	
SHADY SPOT. Adapted to shaded places and moist soils.		
In cartons and 5 lb. bags	37.50	
In bulk	36.00	

PACKING

Globe, Dickinson Home Green, Evergreen and Shady Spot are put up in:

- 1 lb. Litho cartons, 50 to a case.
- 5 lb. Cotton bags, 10 to a bale.
- 5 lb. Cotton bags, 20 to a bale.
- 100 pound burlap bags.

Ace Brand, in 50 and 100 lb. bags only.

SEED GRAIN—SUNDRY SEEDS—BAGS

SEED GRAIN

		Per Bu.
Rosen Winter Rye	\$1.25	
Spring Rye	1.50	
Chevalier 2-Row Barley		
Ordinary 2-Row Barley		
Ordinary 6-Row Barley	.95	
Marquis type Spring Wheat	2.25	
Heavy Domestic White Oats	.60	
Swedish Type Oats	.75	

SEED CORN

Contract stocks grown in Nebraska, thoroughly milled—high germination.

EXTRA EARLY VARIETIES		Per Bu.
Pride of the North Yellow Dent	\$2.50	
King of the Earliest Yellow Dent	2.50	
Wis. No. 12 (Golden Glow)	2.75	
Wis. No. 7 (Silver King)	2.75	
Minnesota 13	2.75	
Northwestern Dent	2.75	
White Cap Yellow Dent	2.50	

MEDIUM EARLY VARIETIES		
Iowa Gold Mine	2.50	
Reid's Yellow Dent	2.50	
Improved Leaming	2.50	
Silver Mine	2.50	

FLINT CORN

Sanford White	
Longfellow Yellow	2.75
Early Canada	2.75

FODDER CORN

Leaming Fodder	1.30
Pride Fodder	1.30
Southern White Fodder	
Red Cob Fodder	1.30

SOY BEANS

		Per 100 lbs.
PINE TREE, Ito San	\$5.00	
PINE TREE, Midwest	5.50	
PINE TREE, Manchu	4.75	
PINE TREE, Certified Manchu		
PINE TREE, Black Eye Brow	4.75	
PINE TREE, Early Brown	4.50	
PINE TREE, Wilson Black		
PINE TREE, Ebony		
PINE TREE, Mammoth Yellow	5.00	

NOD-O-GEN



FOR ALFALFA, SWEET CLOVER AND CLOVERS

		Retails for
1 bushel size		\$1.00
1/2 bushel size		.75

FOR SOY BEANS, COW-PEAS, FIELD PEAS AND VETCHES

		Retails for
5 bushel size		\$2.00
1 bushel size		.50

FOR GARDEN PEAS, GARDEN BEANS AND SWEET PEAS

		Retails for
Garden size		\$.25

40% Discount to Merchants
on orders for 6 bottles and over.
Special display cartons, handsomely lithographed in colors, on orders for 12 or more bushel size bottles.
Please specify size and variety needed.

PEAS

		Per 100 lbs.
WHITE FIELD, Prime	\$4.50	
WHITE FIELD, Globe Brand	4.75	
MARROWFAT CHOICE	5.00	
FANCY GREEN PEAS	4.00	
SCOTCH, Globe Quality	4.25	

FLAX

Whole Druggist's	\$5.75
Ground Flax	6.25

HAIRY OR WINTER VETCH

PINE TREE	\$15.00
Globe	

SUDAN GRASS

		Per 100 lbs.
PINE TREE, Southern	\$4.25	
PINE TREE, Northern	4.50	

COTTON GRAIN BAGS

Anchor A	\$
Royal River	
Patched Second Hand	25.00
Soiled Second Hand	

Buffalo
Binghamton

New York
Boston

Minneapolis
Pittsburgh

The
Sign of
Good Crops

BRANCH OFFICES

CHICAGO, ILL., U. S. A.

General Offices, Warehouses and Refineries—35th St. at California Ave.
Postal Address—Lock Drawer 788 Long Distance Telephone—Lafayette 3000

SEED MERCHANTS AND SEED REFINERS

The Albert Dickinson Company

TODAY'S PRICES FROM



62.23 Apr. 22, 1926
Market Quotations from

The Albert Dickinson Co.

Seed Merchants and Seed Refiners

CHICAGO, ILL., U. S. A.



First Class Mail

"PINE TREE" BRAND SEEDS IN Sealed Bushel Bags

The modern way of handling seeds has these advantages:

1. Saves time and labor otherwise lost weighing bushel lots out of bulk sacks.
2. Saves loss of seed caused by spillage and giving "down weights." One pound of clover saved pays cost of bag.
3. Saves money on bags. How much loss does your bag account show every year?
4. Easier to handle and safer to ship on account of lighter and more convenient size package.
5. The farmer prefers it because he gets his seed in the original branded and sealed package.
6. The farmer's wife prefers it because she has many uses for the empty bags.

Order part or all of your requirements in sealed bushel bags for convenience and saving

